

November 20, 2014

ABS Partners Real Estate Secures 32,000 Square Feet along West 38th Street

ABS Partners Real Estate, LLC recently secured a total of 31,965 square feet on West 38th Street. The transactions were completed across four buildings, including 341 West 38th Street, which was brought to full occupancy by the tireless trio behind the trove of deals along the 38th Street corridor in Midtown South: **Ron Zimmerman, Andrew Udis and Ian Weiss.**



At **341 West 38th Street**, the trio represented the landlord in two deals, which included:

- **JAS Consulting**, a furniture and project management consulting firm, which signed a five-year 2,214-square-foot lease. Colliers International represented the tenant.
- **IBC Business Groups**, a management firm comprised of three independent construction companies, which signed a five-year 2,786-square-foot lease. Fountain Realty represented the tenant.

At **49 West 38th Street**, Zimmerman and Udis represented the landlord in three deals with asking rents in the mid-\$40s per square foot, which included:

- **Stephen Webster Inc.**, an international high-fashion jewelry brand, which signed a 3,750-square-foot lease. Steven Marvin of Olmstead Properties represented the tenant.
- **Context Matters**, a drug-development data research firm, which signed a 4,200-square-foot lease. Alex Leopold of Newmark Grubb Knight Frank represented the tenant.
- **ColorOfChange.org**, an organization strengthening Black America's political voice, which signed a 2,800-square-foot lease. Emily Weber of Cushman & Wakefield represented the tenant.

At **21 West 38th Street**, the trio represented the landlord in a 4,465-square-foot lease for **Lucky Zone Design, LLC**, a fashion accessories designer and manufacturer. Christine Traina of Douglas Elliman Commercial Real Estate Services represented the tenant.

At **8 West 38th Street**, Zimmerman and Udis represented the landlord in an 11,750-square-foot lease for LongTail Ad Solutions Inc., a video-solutions provider. Scott Brown of Newmark Grubb Knight Frank represented the tenant.

