



# TOMORROW'S LEADERS **NEW YORK**

They represent a variety of disciplines, from leasing and capital markets to due diligence and property management. They may have helped found the companies for which they work, or they may have been tasked with establishing a New York presence for an existing company. What they have in common is the leadership skills to stand out in what's arguably the most competitive CRE landscape of them all.

We have identified two dozen executives under the age of 45 who have made their mark on New York City and whom we believe will be even more prominent in years to come. Here are Tomorrow's Leaders of New York commercial real estate.

## **MARK TERGESEN, 35**

Managing Director  
ABS Partners



Tergesen oversees an ABS retail portfolio of more than six million square feet, including more than 250,000 square feet of ground-floor space. Early in his career he developed a niche in the 1,000- to 2,500-square-foot category, which provided him both high deal volume and market knowledge. Since 2006, he has completed leases with HSBC Bank, Sephora, Dunkin Donuts, GNC, Hale & Hearty, Foot Locker and Stubhub, and has represented premier regional restaurant tenants such as the Momofuku restaurant group and five locations for the Terroir Wine bar.

Tergesen also leased 10 stores along Harlem's Frederick Douglass Boulevard between 110<sup>th</sup> and 125<sup>th</sup> streets since 2006, reportedly more than any other broker on that stretch.

Mark Tergesen article: <http://www.reforum-digital.com/reforum/20130203#pg44>

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